icorp

a passion for complexity.

Our passion is developing highly intelligent software to handle complicated financial and administrative business processes. Working with standard software that can be precisely tailored to your needs.

The applications we provide include complex billing, credit management, quoting, time tracking, data collection and business intelligence.

icorp complex billing® software simplifies complex billing.

There's a very good reason that complex billing is called complex billing. It really is, well, complex. So many variables and so many aspects that need to be taken into account. Gathering all the data from all different sources. Taking into consideration pricing, currency conversions and contract agreements. Then there are the requirements for language, granularity and appendices for the invoices. And process steps, like collecting internal approvals. Not forgetting the extreme complexity of tax and other rules and regulations that differ per product, per customer, per company and per country. And of course, the outcome must be booked precisely in the finance system.

Simplifying complexity is our speciality. ICORP Complex Billing®. It's an independently developed software that can be customised to perfectly fit your billing complexities.



simply smarter software.

ICORP Complex Billing® is highly intelligent software, fully covering every invoice stage, from contracts and orders to billing and feeding your finance system. Seamlessly. Building on our three specialities: algorithms, algorithms and algorithms. Rules can be set from start to finish, for data collection, transformation, pricing, validation and posting. All this can be achieved within our standard software, which provides a solid framework.

We provide an order-to-cash solution which is "multi" in every sense of the word. Multicompany, multi-currency, multi-language, multitax, multi-source and multi-finance system.

return on investment. and then some.

ICORP promises a serious return on the bottom line. For some of our clients, that's millions of euros, on a yearly basis.

ICORP algorithms are data miners par excellence. Linking and finding data you didn't even know you had. Making calculations that used to be too complex for your system. Creating numerous opportunities to save on costs and making it easier to pass on costs to your customers.

best practices. nothing less.

invoicing one million packages a day. no problem.

Parcel delivery is a challenge that generic ERP solutions are just not up to. ICORP Complex Billing® is. It starts when parcel data enters the system, when they're scanned at the collection point. Once in the system, each and every parcel is accompanied by a large set of characteristics: data of sender, dimensions, weight, source and destination postcode. These characteristics form the basis for pricing. Projected on to service prices, as defined in contracts and accounts. Hierarchies are required to check whether a dedicated rate exists for this service, this customer or this account. Or, whether a default price needs to be chosen.

Then, there's a special role reserved for the surcharges. Consider, for example, foreign deliveries, island deliveries, express deliveries and out-of-gauge or overweight parcels.

After pricing, we need algorithms to determine what the invoices should look like. Is it a parcel that needs to be on a consolidated invoice? Or only mentioned in the appendix? Or sent to a portal for retrieval?

Charges need to be issued as soon as possible, fully complete, to avoid revenue leakage.



looking after complex logistics in healthcare

The logistics behind worldwide medical drug trials are challenging to say the least. The same is true of efficiently processing and taking care of the data it produces. To start with, ICORP Complex Billing[®] connects quoting systems with storage, freight and distribution systems, for correct, complete and swift invoicing. ICORP brings all the information together in a dashboard, providing managers with the proposal for the charges per product and per order. Taking into consideration what was agreed in the quote, and the charges that were made in the preceding billing rounds. Following (eventual adjustment and) confirmation, the data flows into the billing application, resulting in invoices with full backups and bookings in the finance systems. Every system perfectly connected, every person perfectly connected and all the information perfectly connected.





protecting and paying artists

ICORP Complex Billing® is very versatile. One of our customers represents and protects the copyrights of producers and performing artists internationally. It's among the largest of its kind in Europe. Their work includes the rights for radio, television, streaming services and live performances on stage.

ICORP Complex Billing® ensures that artists, producers and production companies receive their due. Creating and sending payment letters and feeding the financial system with the correct payout data. All in accordance with current contracts, laws and rules and regulations. Our system is unconstrained by country borders. Money due from abroad is also fairly distributed and foreign artists can also take advantage of these services.

In addition, ICORP covers the other, more traditional side of the business: calculating and sending the charges to the broadcasters. This is derived from law-based rules and multiple complex calculations.

order-to-cash: what it is and what it can do.

ICORP Complex Billing® is a full order-to-cash (O2C) solution. O2C alludes to the relationship between all parts of a payment process. Basically, the chances of getting paid are maximised when a service is properly agreed, executed and charged. Seamless integration of all these steps is key, and that's exactly what ICORP offers.

To achieve this, we need tools to define and maintain products and price lists. Also, functions to create and store contracts, agreements and orders. Auxiliary data too, in the form of customer data from CRM or finance systems. Preferably, disclosed using an automatic data bridge.

Then, we must have a place for transactional data for the delivered services, or the received and supplied goods. This data needs close examination, ensuring that it is correct and complete before it passes through the system.

At this point we are good to go on pricing and billing. Pricing will be carried out within the

context of the established contracts and agreed prices and discounts. Rates and tiers play a vital role here. And all should be as "headless" as possible. Next to quality, efficiency is also an area where money can be earned, rather than lost.

The billing process features tailored workflows. This starts with the generation of draft invoices and ends with approval and posting. Ideally, everything is automatic and seamless. Now you're just one step away from perfection: making it easier for customers to pay, by adding a payment link. Or alternatively, sending the billing data to a payment platform, like Peppol.

In fact, ICORP can extend the O2C chain even further, by implementing ICORP Efficient Quoting at the beginning of the process. This gives you a head start, when a quote is agreed and turns into a contract. The icing on the cake, to give you complete control and 360° overview: we can effortlessly "click in" ICORP Credit Management.



icorp is more.

iCorp has a wealth of best-of-class satellite applications around finance systems, such as UNIT4 Financials and ERPx.

info@icorp.nl www.icorp.nl +31 (0)85 750 04 94

