ERP project recovery: Millennium will get you back on track

Has your organisation been left reeling from a failed ERP Implementation? Fortunately, help is at hand.

Millennium Consulting CEO, Phil Keet explains how targeted intervention can remediate what went wrong, ensure a return on sunk cost and revive your ambitions for transformation...

"Never again". For any CFO or CTO dealing with an ERP project that didn't go live or failed to meet expectations, this is an entirely understandable response. Sticking with legacy processes may be seen as the least worse option to cut your losses and avoid any further disruption.

But on top of having to write off costs already incurred, project abandonment also means closing the door on all the benefits you hoped to achieve from your ERP program; benefits such as greater visibility across the business, enhanced reporting, process efficiencies and cost savings. Faced with such an uncertain environment, the need for these capabilities is greater than ever. So, if project rescue is feasible, it's almost always in the best interests of the business.

This is where Millennium's expertise can be invaluable. We don't just simply implement new ERP programs from scratch; our Program Directors are also adept at stepping into moribund, failing or at-risk projects to get them back on track.

Why ERP projects fail

Studies suggest that more than half of ERP implementations either never go live or else fail to meet the organisation's requirements.

The reasons are varied. Sometimes, it's down to a basic mismatch between what the chosen solution delivers and what the business actually needs. Inadequate preparation and data cleansing is a common pitfall, as is sticking with an unrealistic deployment timeline which can force businesses to cut corners and make bad decisions.

Unforeseen events can also lead to complications. Pandemic-related workforce changes may have left you with less capacity than you envisaged at the project planning stage. Organisational restructuring (e.g. following mergers and acquisitions) can also add to the complexity of your data estate, to the extent that pushing on with the original project may seem more trouble than it is worth.

How Millennium Consulting can help

There are many benefits to having 28 years of ERP and finance transformation experience working with the world's most demanding industries. One of these is that we are entirely familiar with the myriad issues that can arise in an ERP implementation.

Offering a fresh perspective, Millennium is well versed in forensically examining existing plans, pinpointing what has gone wrong (and why), building on what's gone right and most importantly, identifying a workable solution to get you back on track.

Project recovery typically involves resolving a combination of strategic, technical and operational issues. These can include a re-evaluation of your target solution to ensure it still represents a good fit for your organisation, resolving data quality and migration issues, optimising your data architecture, dealing with customisations and integration, effective change management, thorough testing and user training.

Recovering your ERP project starts here

There is nothing inevitable about either a costs write-off or continued reliance on legacy systems. For an expert view on how to rescue your ERP project, speak to Millennium Consulting today.

Contact us to find out more: **assist@millenniumconsulting.com**