

Close the Sales Audit Gap From Store to Bank to Your ERP



Trintech automates over 90% of daily matching cross-channel transactions for the world's largest retailers.

The Retail Challenge

Modern retailers live in a world of multiple POS systems, payment processors, wallets, and banks. With intensified scrutiny on transaction accuracy and data protection, every day you're trying to mitigate crucial issues:

- Did everything we sold in person and online actually make it to the bank?
- Do cash and card activity match what's in the GL/ERP and other systems?
- Where are we leaking margin through shrink, fees, timing issues, and write-offs?

When the answers depend on spreadsheets and month-end fire drills, variances are harder to trace, exceptions age, and losses pile up. Your sales audit becomes reactive – finding leaks after the money's gone, rather than proactively preventing them.

Transaction-level ingestion from every retail source

Bring in detailed, transaction-level data from across your retail ecosystem—POS, e-commerce, processors, wallets, gift cards, banks, and more—without relying on manual file processing. Trintech is designed to support high-volume transaction processing, including multi-source formats. Trintech's Data Flow Services (DFS) can also automatically pull, validate, and standardize disparate data to feed it into Trintech's matching engine.

Trintech: End-to-end sales audit automation built for retail

Trintech provides a daily system of control that connects transactions at the store (and online) to bank settlements and ERP/GL posting—so sales audits become a continuous daily workflow, not an after-the-fact cleanup. Retailers using Trintech have avoided **tens of thousands of dollars in write-offs** by catching issues before period end.

- Reduce reconciliation time by up to **85%**
- Close **2–4 days faster**
- Reduce write-offs from fraud/errors by up to **90%**
- Improve aging exception items by **~85%**

“ Our month-end close is much faster now, as processes that once dragged are now streamlined and predictable. Plus, our auto-matching rates are almost 100%, which drastically reduces manual work and loss exposure.”

SOX Manager, AutoNation

Trusted by the World's Leading Retailers



Daily, multi-way, high-volume matching

Matching transactions in retail is a complex process. From POS to processor to bank to your ERP/GL, you need a system that can create complex matching rules. Trintech reconciles multiple sources in a single automated workflow, supporting real-world retail complexity (cash, card, wallets, gift cards, split tenders, returns, chargebacks, and varying settlement patterns). And because Trintech matches daily, your sales audit stays clean throughout the period, with fewer exceptions piled up at month-end.

Operational workflows built for stores

Trintech doesn't just "flag an exception." It routes it to the right owner (store, district, regional, shared services) with transaction-level detail, context, and audit trail so the issue gets resolved fast. Manage exception aging with dashboards, reports, and structured approvals. And ensure supporting documentation and comments are in one centralized place to strengthen controls and auditability.

Automate fees, adjustments, and journals

Trintech can generate and manage entries for fees, adjustments, and true write-offs with a complete audit trail. Designed to reduce risk and improve compliance readiness, Trintech provides centralized journal governance with templates, validations, workflows, and ERP posting options.

Ralph Lauren:

Cut reconciliation time from **4 weeks to 1 day**, saving thousands of dollars monthly by reducing cash shortages.

Proshop:

Grew from **\$100M to \$500M** in annual revenue, while reducing daily exception handling from **4-5 hours to 10 minutes**.

Northern Tool + Equipment:

Avoided adding headcount, saving an additional **\$45,000+** annually.

Hobbycraft:

Reconciles every store and eCommerce sales at the transaction level, amounting to **15 million** transactions per year.

Use Cases

- Daily POS-to-Bank-to-ERP/GL recs
- Omnichannel Sales Audit
(In-store + eCommerce)
- E-Commerce Gateway Reconciliation
- Third-Party Delivery Reconciliation
- Gift Card and Loyalty Program Balances
- Refunds, Returns & Chargebacks
- Cash Office & Till-to-Bank Reconciliation
- Multi-Entity & Multi-Currency Close

“

The time saved each month is enormous. Just reconciling the 54 Swedish stores would take several days a month. Now, with [Trintech], it's done in one hour.”

Accounting Manager, Clas Ohlson

Ready to improve your sales audit?

See how Trintech delivers daily sales audit automation and matching for leading retailers – book a demo today.